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| **TERM END EXAMINATIONS (TEE) – October 2022** | | | | | | | | | | | |
| **Programme** | | | | **:** | **B. Tech.[BCE]** | | **Semester** | | **:** | **Fall 2022-23** | |
| **Course Name** | | | | **:** | **Emotional Intelligence** | | **Course Code** | | **:** | **HUM1002** | |
| **Faculty Name** | | | | **:** | **Dr. Kumar Siddhartha** | | **Slot / Class No** | | **:** | **E11+E12 /0635** | |
| **Time** | | | | **:** | **1 ½ hours** | | **Max. Marks** | | **:** | **50** | |
| **Answer ALL the Questions** | | | | | | | | | | | |
| **Q. No.** | | **Question Description** | | | | | | | | | **Marks** |
| **PART - A ( 30 Marks)** | | | | | | | | | | | |
| 1 | | (a) | “Human emotions or feelings could be detected from variety of sources, such as gesture, movements, facial expression, voice or speech, text, etc.” Explain in reference to a business organization. | | | | | | | | 10 |
| OR | | | | | | | | | |
| (b) | Build a team norm to compete in a game/ project (set your own idea & consciousness). How will you handle a relationship? | | | | | | | | 10 |
| 2 | | (a) | Identify the ideal Life Position. How do you look at this life position in a medical care facility? “Developing social skills is about being aware of how we communicate with others”. Explain | | | | | | | | 10 |
| OR | | | | | | | | | |
| (b) | “When I met her ex-husband, he seemed pretty unfriendly with an aggressive demeanour”. Explain it in reference to First Impression. | | | | | | | | 10 |
| 3 | | (a) | A business pressure sometime results into disappointment and frustration. Discuss the expected result in reference to Adverse Quotient, Life Position and the Anger caused. Quote logical context. | | | | | | | | 10 |
| OR | | | | | | | | | |
| (b) | "You never really know a man until you understand things from his point of view, until you climb into his skin and walk around in it”. What element of emotion it is, discusses and how? | | | | | | | | 10 |
| **PART – B ( 20 Marks)** | | | | | | | | | | | |
| 4 | | | “In [o](https://www.careerbuilder.ca/share/aboutus/pressreleasesdetail.aspx?id=pr652&sd=8%2f18%2f2011&ed=8%2f18%2f2099)ne survey of hiring managers, almost 75% of respondents suggested that they valued an employee's [EQ more than their IQ](https://www.verywellmind.com/iq-or-eq-which-one-is-more-important-2795287)”[.](https://www.verywellmind.com/iq-or-eq-which-one-is-more-important-2795287) What the managers indicated to communicate in a given context? Discuss. | | | | | | | | 10 |
| 5 | | | “It is not only that practitioners should be responsible for the persuasive public relations and communication efforts and techniques they carry out, but also to keep their organizations and clients faithful to their true self and the core values embedded in the corporate identities, offerings and promises, they make to targeted stakeholders”. (Modella, 2010, p 224). Discuss this statement in view of authentication of communication in a business. | | | | | | | | 10 |
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